

State of Vermont
Department of Liquor Control
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Patrick Delaney, Commissioner

To All Liquor Brokers & Suppliers:

The following criteria have been established for delistings, **starting January 1, 2021:**

For the delistings that will take place quarterly (January 1, April 1, July 1 and October 1). **There will be no an appeal process.**

Suppliers will have thirty days to pick up the product left in the warehouse after it is delisted. There will be a six-month minimum before a product can be offered for re-listing.

New Delisting Criteria: All products (High volume, Medium volume and Low volume code status) need to have a gross income of more than \$2,500.

R1-High Volume--\$7,000+

R2-Medium Volume--\$4,500 to \$6,999

R3-Low Volume--\$2,500 to \$4,499

New items—items are new for twelve months from the listing date

Special orders—Under \$2,499

Allocated items—Highly allocated items/raffle/sweepstakes

Holiday items/One-time buys

Delisted items—High Volume and Medium Volume items need to have a gross income of more than \$4,500.

Discontinued items—Not available from Supplier

Inactive items--no product available anywhere-not in registers

**Important to note that you can move up in classification but can't move back down. If you don't meet the criteria of \$ the item will be delisted.

Sincerely,
Tonia T. Pryce
Liquor Purchasing Specialist

